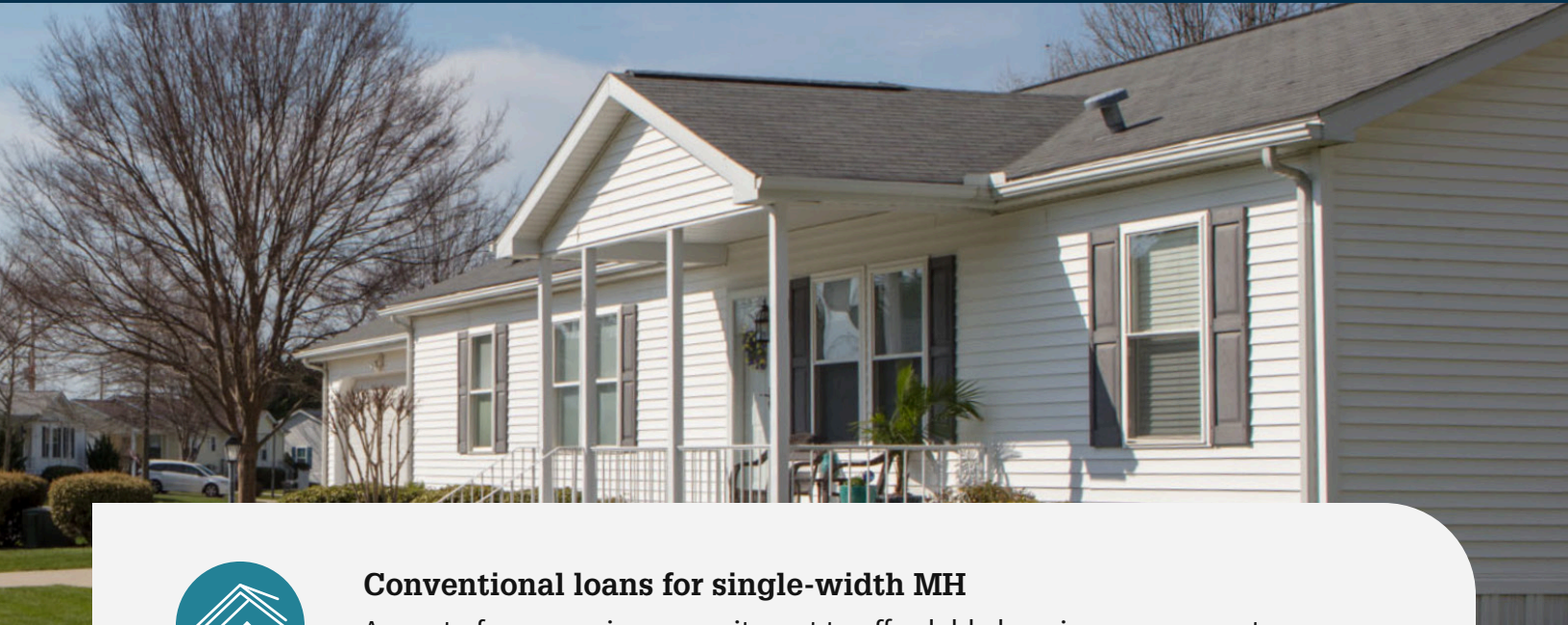


Standard MH

Helping more borrowers finance an affordable path to homeownership

Manufactured homes (MH) can help ease the nation's affordable housing shortage, address borrowers' evolving needs, and provide a growing business opportunity for lenders. MH is a cost-effective homeownership option for millions of Americans that can help expand your borrower base and grow your business.



Conventional loans for single-width MH

As part of our ongoing commitment to affordable housing, our property eligibility criteria includes single-width manufactured homes.



Opportunities for growth

For borrowers who may be priced out of the site-built market, conventional financing for single-wide and double-wide MH can help expand their options.



Flexible terms

With the flexibility of fixed- or adjustable-rate mortgages and eligibility for credit scores as low as 620, conventional MH mortgages may be the right option for borrowers.



Interest rate savings

To help address housing affordability challenges, temporary interest rate buydowns may be offered with mortgages secured by manufactured homes.



Affordable financing

Borrowers can cancel their mortgage insurance once they reach 20% equity, and loan-level price adjustments (LLPAs) are waived for borrowers that meet certain income requirements, including Duty to Serve loans.

What makes property eligible for Standard MH financing?

Generally, **multi-width** MH loans eligible for delivery to Fannie Mae:

- May have a fixed-rate mortgage or 7- or 10-year SOFR ARMs
- Require at least a 5% down payment
- Must be underwritten through Desktop Underwriter® (DU®)

In addition to the above, **single-width** MH mortgages eligible for delivery to Fannie Mae:

- Do not allow cash-out refinancing
- Are not eligible for MH Advantage® financing

Frequently Asked Questions

What items are allowed to be included in the sales price for a manufactured home?

The sales price may include the price of the manufactured home unit, cost of the land, any bona fide and documented costs for transportation, site preparation (including the cost to remove an existing manufactured home and other outbuildings), and costs for installation of the dwelling on the site. The purchase of any personal property (non-realty) items may not be included.

In what cases may a borrower's land equity count toward the down payment requirement?

The value of a lot that the borrower owns on which the manufactured home will be permanently attached may be credited toward the borrower's minimum down payment requirement. The borrower's equity contribution will be the difference between any outstanding liens against the lot and the value of the lot at the time it was acquired. See the full FAQ to learn more about how to determine the lot's value.

What is a multi-width manufactured home?

A multi-width manufactured home is made up of two or more home sections that are built in a factory, towed separately to a home site, and joined together to create one living unit.

Are temporary interest rate buydowns permitted with loans for MH and MH Advantage?

Temporary interest rate buydowns of up to 3% are permitted for mortgages secured by MH (single- and multi-width) and MH Advantage homes. Maximum rate increase per year is 1%, and maximum buydown period is up to three years.

Can MH be used as an ADU?

Yes. An accessory dwelling unit (ADU) can be single- or multi-width manufactured housing. The lender must verify that the property was built in compliance with 1976 HUD code and attached to a permanent foundation.

Discover more lending resources, including our comprehensive MH FAQ, at fanniemae.com/ManufacturedHomes.