

Fact Sheet: Capital Markets Teams

Sell smarter. Deliver faster.

Servicing Marketplace overview

Available through Pricing & Execution – Whole Loan®, Servicing Marketplace® connects lenders with approved servicing buyers in one streamlined platform. Designed to boost transparency and operational efficiency, it supports servicing-released whole loan transactions with:

12+ active servicing buyers

7 integrated technology vendors

2 business days or less for all-in funding

Effortlessly sell your loan to Fannie Mae and transfer the mortgage servicing rights (MSR) to a servicing buyer of your choice.



Quick Launch advantages

Smart pairing with servicers

- Automatically pair with select servicers through the Quick Launch feature.
- Initiate relationships with other approved servicing buyers at any time.

Standardized agreements

- Quick Launch servicers use the standard Purchase & Sale Agreement (PSA) outlined in the Selling Guide.
- This simplifies onboarding and reduces pricing negotiation.

Streamlined document transfers

- Use Easy Transfer to send loan documents from one centralized location.
- Efficiently deliver files to your chosen servicing buyer.

Getting started

1. Go to the My Servicers section to view your five pre-approved servicers.
2. If no servicers are listed, contact your Account Team for support.





Benefits for capital markets teams

1. Access a full list of servicing buyers. Manage relationships and view Servicing Released Premium (SRP) pricing.
2. Lock in SRP pricing at commitment to manage pricing risk.
3. Receive all-in funding within 2 business days.
4. Retain selling reps and warrants while maintaining a direct relationship with Fannie Mae.



Enhanced capabilities

Committing flexibility

Switch from servicing-retained to servicing-released before Loan Delivery for shorter SRP commitment periods and longer-term pricing options.

Extended hours

Make commitments up to **11:30 p.m. ET on weekdays and Sundays**, giving you more flexibility and control.



Get started today

Contact your Fannie Mae account representative.

