

# **Getting Started with the Project Eligibility Review Service**

Lenders can submit new and established project information to Fannie Mae for eligibility reviews through Fannie Mae's Project Eligibility Review Service (PERS). Following the steps below will ensure that your PERS submission meets Fannie Mae's requirements.

PERS submissions must be from an approved Fannie Mae seller/servicer and are provided to Fannie Mae once lenders determine that a new or established project satisfies the *Selling Guide* eligibility <u>standards</u>. To learn more, review the <u>PERS Overview</u>.

**NOTE:** Lenders submit all forms and exhibits electronically. Each separate and labeled PDF, Word, or Excel file **must** be attached to an email and sent to <a href="mailto:PERS">PERS</a> projects@fanniemae.com. Lenders may send multiple emails to accommodate large files or use file compression tools, such as .zip files.



#### Step 1: Lenders submit a PERS request to Fannie Mae

To ensure a complete PERS submission, lenders should do the following:

- Complete Fannie Mae's interactive PERS submission forms (i.e., Forms 1026, 1029, 1030, 1054, 1071, and 1081, available <a href="https://example.com/here">here</a>) in their entirety. If a project is submitted for Conditional Project Approval, some forms may not be ready for completion. If a form or an exhibit is not yet available, indicate in the "Lender Summary" of Form 1026 or the comment section of Form 1030 that the exhibit will be provided when requesting Final Project Approval. For your convenience, all forms accept electronic signatures. Incomplete or unsigned forms will cause delays in the review process.
- ☐ Provide all applicable **Standard PERS** submission exhibits:
  - Prospectus, public offering statement, or equivalent document
  - Sample contract of sale
  - Sample unit appraisal
  - Phase 1/Phase 2 environmental hazard assessment, if applicable
  - Development plan, including marketing materials, unit floor plan, and pricing analysis
  - Engineer's survey/property condition assessment with reserve analysis

- Recorded plot map/site plan
- Master project insurance certificate (for all established projects and new projects, if already in place)
- Sales strategy from developer
- Letter from construction lender indicating loan is in good standing
- Photographs of subject project (including the site, improvement, recreation facilities, parking, and amenities) and comparable projects
- Street address list for all units located in the project.
- Insurance Certificate



☐ For additional pl	nase requests, provide the following documentation:	
<ul> <li>Updated</li> </ul>	Form 1026 (phase being added)	
<ul> <li>Updated</li> </ul>	Forms 1029, 1054, 1071, and 1081	
Annexation document		
Updated Public Offering or Final Public Report		
<ul> <li>Updated appraisal (if previous one is more than 120 days old)</li> </ul>		
<ul> <li>Updated</li> </ul>	budget (if different year or after build-out)	
<ul> <li>Updated</li> </ul>	Insurance Certificate (if previous certificate has expired)	
Maps (if	quests submitted within 30 days of expiration date, provide all the above documentation and include location information: updated) ddress list for all units located in the project.	
☐ Provide all applic	able Streamlined PERS submission exhibits:	
• Form 1	• Form 1091	
• Form 1071		
<ul> <li>Condominium HOA questionnaire completed within the past 180 days.</li> </ul>		
<ul> <li>Apprais</li> </ul>	sal prepared within 120 days of the PERS application.	
• Curren	t fiscal year's approved operating budget that reflects HOA income and expenses	
	e study completed within the past 24 months (required for projects that are not funding a minimum of a 10% dedicated expense ion in the budget to a replacement reserve for the future repair/replacement of the project's major components)	
• Street a	address list for all units located in the project.	
• Insuran	ce Certificate	

For a **Streamlined PERS extension**, provide all the updated documents listed above.



- ☐ For PUD and Condo Projects Consisting of Single-Width Manufactured Homes, and projects subject to Community Land Trust, Deed Restrictions, Leasehold Estates or Shared Equity arrangements, please provide:
  - 1030 Form Provide items as listed on this checklist.
  - Forms 1026, 1029, 1071 Form 1054 signed by attorney. Form must also identify if the project has any of the following: Community Land Trust, deed restrictions, leasehold estates, or shared equity arrangements.
  - Form 1081 describe how many MH units are on site and how many vacant sites.
  - Appraisal If project has single-wide units, appraiser must identify if they hinder the marketability.
  - Insurance Certificate
  - Street Address list for all units in the project
  - HOA Questionnaire (if available)





### **Step 2: Fannie Mae reviews PERS package**

Once Fannie Mae receives a PERS package, it is reviewed for completeness. Fannie Mae will contact lenders if additional information is needed. If all forms and documentation are complete, Fannie Mae will

- Assign a Condo Project Manager™ (CPM™) number.
- Notify the lender of a decision (Approved, Approved with Conditions, Suspended, or Declined) within 15 to 25 business days from receipt of the complete package, and provide a PERS invoice via email.
- List the approved project in (CPM).
- Before officially declining the approval of a project, Fannie Mae's Project Review Team will contact the lender to discuss its concerns with the specific project characteristics that prevented its approval. Lenders will have an opportunity to provide additional information to address concerns and potentially obtain project approval.

If a Conditional Project Approval (1027) is issued, the lender must submit the requested documentation when all requested conditions are available to <a href="mailto:PERS\_projects@fanniemae.com">PERS\_projects@fanniemae.com</a>. Each document should be labeled/numbered, as listed on the Conditional Project Approval for quick review.



## **Step 3: Lender receives PERS invoice**

The lender will be invoiced electronically for applicable PERS fees on the sixth day of every month, regardless of the final decision.

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Standard PERS fees include:	Streamlined PERS fee include:
o \$1,500 base fee for single project or legal phases	\$500 base fee for the initial PERS submission for an established condo project
o \$2,500 base fee for multiple project or legal phases	o \$500 base fee for the extension of a Conditional or Final Project Approval
o \$1,000 base fee for marketing or construction phase approval	
There are no fees associated with	
<ul> <li>Extensions or subsequent phases of a Conditional or Final Project Approval</li> </ul>	
<ul> <li>Projects that include commercial or non-residential use greater than 35%</li> </ul>	
Per units counts	
NOTE: We will charge a base fee if a Standard PERS project expires and there are no active phases on record 30 days after the final phase expires.	

#### Resources

- Find listings of Fannie Mae-approved condo, co-op, and PUD projects in CPM
- Approved Fannie Mae Sellers/Servicers should contact the Corporate or Technology Manager Administrator to register
  as a user in Fannie Mae's Technology Manager to access CPM.
- For more information about PERS, refer to the <u>Project Standards FAQs</u> and the <u>Fannie Mae Selling Guide</u> (see Chapter B4-2, Project Standards), or contact the Fannie Mae Project Review Team via <u>PERS projects@fanniemae.com.</u>
- Interactive PDF versions of Fannie Mae PERS Forms can be downloaded from the <u>Forms page</u>, completed, and saved by the lender.
- To access invoice and billing information, please register for electronic billing on <u>Fannie Mae Connect™</u>.