MarketPoint Onboarding Guide

Fannie Mae® | MarketPoint®

Use these steps with resources to easily onboard onto MarketPoint®, Fannie Mae's new Capital Markets platform. Once completed, you'll be ready to commit your loans on the new platform faster than ever before.

STEPS TO USE MARKETPOINT

1 Get access and acclimated.

- Request MarketPoint access by reaching out to your internal Corporate Administrator.
  - Roles available are: WholeLoanSeller – Write and WholeLoanSeller – Read
- While you wait for your access to be established, watch the MarketPoint eLearning to start getting acclimated.
- Once your access is granted, log in to MarketPoint.

2 Get to know the new process.

- Review the Fannie Mae Committing Process Flow document to learn which committing activities are in MarketPoint or Pricing & Execution – Whole Loan®.

3 Save time with one-click commit.

- Learn how to create a loan level import file for best efforts executions and a loan level import file for mandatory executions based on specifications.
- View the sample import file with examples of both types you can use as a template. Create your template using those specifications and complete a test upload. Once you've uploaded and proceeded to the pricing screen, you'll have successfully tested this feature. When on this screen, be sure to review all pricing and servicing release premiums (SRPs) for your loans.

4 Experience faster committing.

- Use the resources listed above as a reference when you start committing through MarketPoint and visit the MarketPoint page at any time to access all the latest resources.

With MarketPoint's time-saving features, you can:

- Browse and download pricing by note rates.
- Use Desktop Underwriter® (DU®) casefile numbers to auto-populate loan data when committing < 50 loans.
- Automatically select committing products for your loans based on available pricing.
- Provide an option to obtain the best servicing-released pricing for your loans (if applicable).
- Automatically group your loans into commitments, allowing you to commit all your loans with one click.

The new one-click committing feature will save time when pricing and committing in MarketPoint.

THIS FEATURE WILL:

- Enable you to upload a loan file with up to 800 loans.
- Automatically select committing products for your loans based on available pricing.
- Display the asset prices and SRPs (if applicable) for your loans.
- Group your loans into commitments and commit your loans in one click.

Questions?