Exterior-Only Individual Cooperative Interest Appraisal Report File #

The purpose of this summary appraisal report	is to provide the lender/client with an accurate,	and adequately supported, opinion	of the market value of the subject property.
Property Address	Unit #	City	State Zip Code
Borrower	Current Owner		County
Legal Description			
Project Name	Phase #	Map Reference	Census Tract
Occupant  Owner  Tenant (Market Re		Monthly Maintenance Fe	e \$ per year per month
Property Rights Appraised   Cooperative	Other Expiration Da	te of Proprietary Lease	Special Assessment \$
Assignment Type  Purchase Transaction	☐ Refinance Transaction ☐ Other (describ	e)	
Lender/Client	Address	•	
Is the subject property currently offered for sa	le or has it been offered for sale in the twelve m	onths prior to the effective date of t	his appraisal? Yes No
Report data source(s) used, offering price(s),		'	
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I ☐ did ☐ did not analyze the contract for s	ale for the subject purchase transaction. Explain	the results of the analysis of the co	ontract for sale or why the analysis was not
performed.	are for the subject parenase transaction. Explain	the results of the undrysis of the ex	ontract for sale or why the analysis was not
) performed.			
Contract Price \$ Date of Con	atract Is the property	seller the current owner?  Yes	□ No. Data Sourco(s)
	s, sale concessions, gift or downpayment assist		
If Yes, report the total dollar amount and desc		ance, etc.) to be paid by any party	on bendir of the borrower: res No
in res, report the total dollar amount and desc	sibe the terns to be paid.		
N			
-	he neighborhood are not appraisal factors.		
Neighborhood Characteristics	Cooperative Hou		poperative Housing   Present Land Use %
Location Urban Suburban Ru	ural Property Values Increasing		PRICE AGE One-Unit %
Built-Up ☐ Over 75% ☐ 25–75% ☐ Un	nder 25% Demand/Supply Shortage	In Balance Over Supply	(000) (yrs) 2-4 Unit %
Growth Rapid Stable Slo	113 — 6 —	3–6 mths Over 6 mths	Low Multi-Family %
Neighborhood Boundaries	1 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		High Commercial %
1 - 1-1-19-11-15-15			Pred. Other %
Neighborhood Description			rica. Joulei 70
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M 1 10 19 7 1 1 1 1 1 1 1 1 1 1			
Market Conditions (including support for the a	above conclusions)		
Is there a demonstrated market acceptance of	of the cooperative form of ownership in the subje	ct neighborhood? 🔲 Yes 🔲 No	o If No, describe
Topography	Size	Density	View
1 3 1 3	Zoning Descrint		View
Specific Zoning Classification	Zoning Descript	ion	
Specific Zoning Classification Zoning Compliance Legal Legal No	Zoning Descrip Inconforming — Do the zoning regulations perm	ion	
Specific Zoning Classification Zoning Compliance  Legal Legal No No Zoning  Illegal (describe)	nconforming — Do the zoning regulations perm	ion t rebuilding to current density?	]Yes  No
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Exterior-Only Individual Cooperative Interest Appraisal Report Is there any information known to the appraiser about the project that could make its marketability different than other properties in its market area? 🗌 Yes 🗌 No 🏽 If Yes, Does the project generally conform to the neighborhood (style, condition, quality of construction, remodeling, appeal to market, etc.)? 🔲 Yes 🔲 No 🛮 If No, describe Source(s) Used for Physical Characteristics of Property 🔲 Appraisal Files 🔲 MLS 🔲 Assessment and Tax Records 🔲 Prior Inspection 🔲 Property Owner Data Source(s) for Gross Living Area Utilities included in unit charge None Heat Air Conditioning Electricity Gas Water Sewer Cable Other (describe) Is it typical to have these utilities included in the unit charge for projects in the market area? 🔲 Yes 🔲 No 🛭 If No, describe Appliances Car Storage Heating/Cooling **Amenities** Refrigerator Fireplace(s) # ☐ None Floor # Heating Type ☐ Assigned ☐ Owned Range/Oven
Disp Microwave # of Levels Fuel Woodstove(s) # Garage # of Cars Central AC Deck/Patio/ Porch/Balcony Other Individual AC Open # of Cars Other (describe) Other ☐ Dishwasher ☐ Washer/Dryer Parking Space #(s) Bedrooms Square Feet of Gross Living Area Above Grade Finished area above grade contains: Baths Additional features (special energy efficient items, etc.). Describe the condition of the property (including needed repairs, deterioration, renovations, remodeling, etc.) Are there any physical deficiencies or adverse conditions that affect the livability, soundness, or structural integrity of the property? 🔲 Yes 🔲 No 🛭 If Yes, describe The following cooperative project information, including financing and occupancy data, is required to be current within 30 days of the Effective Date of Appraisal/Inspection. The appraiser's data source(s) for the cooperative project information is 🔲 Management Agent, 🖂 Cooperative Board, 🖂 Sponsor/Developer, 🔲 Other (describe) Identify the data source(s) by name, title, company address, and telephone number and report the effective date of data source(s) Number of shares issued and outstanding for the Cooperative Corporation Number of shares attributable to the subject unit Pro rata share of the project blanket financing attributable to the subject unit Pro rata share of each lien attributable to the subject unit Monthly maintenance fee (or Monthly Assessment Unit Charge) \$ X 12 Months = \$ Annual maintenance fee (or assessment charge) divided by the square feet of gross living area for the subject unit = \$Is the Sponsor/Developer in Control of the Cooperative Corporation? 

Yes 

No Is the Sponsor/Developer offering any types of sales or financing concessions (such as a maintenance fee rebate or credit, etc.) with the transfer of units in the project? Yes No If Yes, describe Is the project subject to ground rent? ☐ Yes ☐ No If Yes, \$ per year (describe terms and conditions) Are any of the project facilities leased to or by the Cooperative Corporation? 🔲 Yes 🔲 No If Yes, describe which facilities and note any fees for their use Is the subject property the recipient of any tax abatements or exemptions? 🔲 Yes 🔲 No If Yes, note the remaining term, provisions for escalation of real estate taxes Are any of the units in the project subject to a stock transfer fee (such as waiver of options fees, flip taxes, etc.)? 🔲 Yes 🔲 No If Yes, describe How many owners of units in the project are two or more months delinquent in the payment of their financial obligations to the Cooperative Corporation? Does any single entity (the same individual, investor group, partnership, or corporation, as well as the developer or sponsor) own more than 10% of the stock or shares in the Cooperative Corporation and the related occupancy rights? 

Yes No If Yes, describe I 🔲 did 🔲 did not analyze the cooperative project budget for the current year. Explain the results of the analysis of the budget (adequacy of fees, reserves, etc.), or why the analysis was not performed **Project Blanket Financing** Lien Priority First Second Other ( Lien Type (Mortgage, Line of Credit, etc.) Mortgage Balance Balloon Mortgage ☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes ☐ No Remaining Term Monthly Payment nterest Rate ☐ Fixed Rate ☐ Variable Rate Fixed/Variable Rate ☐ Fixed Rate ☐ Variable Rate ☐ Fixed Rate ☐ Variable Rate Lien holder **Project Occupancy** Unit Ownership and Occupancy # of Units % of the Project Owner Occupied Sponsor/Developer — Vacant Sponsor/Developer — Tenant Occupied (Market Rent) Sponsor/Developer — Tenant Occupied (Regulated Rent) Investor Vacant Investor — Tenant Occupied (Market Rent) nvestor — Tenant Occupied (Regulated Rent) Total

Exterior-Only Individual Cooperative Interest Appraisal Report File

			,				bject neighborhood		•		to		
There are comparable sa	ales in t	he subje	ect neigh	borho	od with	nin the	past twelve months	ranging i	in sale price	e from \$		to \$	
FEATURE		SUBJEC	CT		COME	PARAB	SLE SALE #1	С	OMPARAB	LE SALE # 2	CO	OMPARAB	LE SALE # 3
Address and													
Unit #													
Project Name													
Proximity to Subject							ı			T			1
Sale Price	\$						\$			\$			\$
Sale Price/Gross Liv. Area	\$		sq. ft.	\$		sq. ft.		\$	sq. ft.		\$	sq. ft.	
Price per Share	\$			\$				\$			\$		
Data Source(s)													
Verification Source(s)	DECO	DIDTIO	. I	DEC	CDIDTI	ION	( ) c A -!!	DECCE	NDTION	/ \	DECOD	IDTION	/ \
VALUE ADJUSTMENTS	DESCI	RIPTION	V	DE20	CRIPTI	ION	+(-) \$ Adjustment	DESCR	RIPTION	+(-) \$ Adjustment	DESCRI	PHON	+(-) \$ Adjustment
Sale or Financing Concessions													
Date of Sale/Time													
Location													
Project Size/# of Units													
View													
Floor Location													
Monthly Maintenance Fee	\$			\$				\$			\$		
Project Amenities													
(Rec. Facilities, etc.)													
Project Security													
Features													
Design (Style)													
Quality of Construction													
Actual Age													
Condition													
Remodeling													
(Kitchen, Baths, etc.)			1			1			ı				
Above Grade	Total	Bdrms.	Baths	Total	Bdrms.	Baths		Total Bo	drms. Baths		Total Bo	drms. Baths	
Room Count			<u> </u>										
Gross Living Area			sq. ft.			sq. ft.			sq. ft.			sq. ft.	
Basement & Finished													
Rooms Below Grade													
Functional Utility													
Heating/Cooling													
Energy Efficient Items Garage/Carport													
Porch/Patio/Deck													
FUICH/FAIIU/DECK												-	
Net Adjustment (Total)				T	<b>]</b> + [	1-	\$	П	+ П-	\$	П+	П-	\$
Adjusted Sale Price				Net A	 \dj.	<del>-</del> %		Net Adj	. %		Net Adj.		
Of Comparables				Gross	s Adj.	%	\$	Gross A		\$	Gross A	dj. %	\$
I ☐ did ☐ did not research the	e sale o	r transfe	er history	of the	subjec	ct prop	erty and comparable	e sales. If	f not, explai	in		<del></del>	•
			,				,						
My research ☐ did ☐ did not	reveal a	any prior	sales o	r trans	fers of	the sul	oject property for the	e three ye	ears prior to	the effective date of	of this app	oraisal.	
Data source(s)													
My research  did did not	reveal a	any prior	sales o	r trans	fers of	the co	mparable sales for t	he year p	orior to the	date of sale of the c	omparabl	e sale.	
Data source(s)							<u>.                                    </u>						
Report the results of the research	ch and a	analysis	of the pr	rior sal	le or tra	ansfer l	history of the subject	t propert	y and comp	parable sales (report	additiona	al prior sale	es on ).
ITEM			SUBJEC		-	_	OMPARABLE SAL			PARABLE SALE # 2			ARABLE # 3
Date of Prior Sale/Transfer													
Price of Prior Sale/Transfer													
Data Source(s)													
Effective Date of Data Source(s)	)												
Analysis of prior sale or transfer	history	of the s	subject p	roperty	y and c	ompar	able sales						
Summary of Sales Comparison	Approa	ch (and	reconcili	ation i	f other	approa	aches are develope	d)					
This appraisal is made T #ac is	,, <u> </u>	uhiaat t		tion n	or nlon	مصما	ana aifia atiana an the	hasis of	a humathat	ical candition that th		omonto bo	ua haan
This appraisal is made ☐ "as is completed, ☐ subject to the fol													
following required inspections ba													
<u> </u>				*				<u>, , , , , , , , , , , , , , , , , , , </u>	1			<del> </del>	
Based on a complete visual in													
and limiting conditions, and a	ppraise	er's cert	tification	n, my	(our) o	pinion	of the market val	ue, as de	fined, of th	ne cooperative inte	rest (the	cooperati	ive shares or
other evidence of an ownersh	ıp inter	est in t	ne coop	erativ	e corp	oratio	n and the accompa	anying o	ccupancy	rights) that is the s	ubject of	this repo	rt is \$

This report form is designed to report an appraisal of the cooperative interest (the cooperative shares or other evidence of an ownership interest in the cooperative corporation and the accompanying occupancy rights) in a cooperative project or the cooperative interest in a planned unit development (PUD). This form is not designed to report an appraisal of a manufactured home or a unit in a condominium project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a visual inspection of the exterior areas of the subject unit from at least the street, (2) inspect and analyze the cooperative project, (3) inspect the neighborhood, (4) inspect each of the comparable sales from at least the street, (5) research, verify, and analyze data from reliable public and/or private sources, and (6) report his or her analysis, opinions, and conclusions in this appraisal report.

**INTENDED USE:** The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

**INTENDED USER:** The intended user of this appraisal report is the lender/client.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the project site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 3. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 4. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 5. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

## APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a visual inspection of the exterior areas of the subject property from at least the street. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the cooperative interest (the cooperative shares or other evidence of an ownership interest in the cooperative corporation and the accompanying occupancy rights) that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data (including physical and cooperative interest characteristics) to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I have no knowledge or reason to believe that any material changes have occurred in the cooperative project information reported, including financing and occupancy data, that would affect market value or marketability of the subject property.
- 6. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 7. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 8. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the cooperative interest (the cooperative shares or other evidence of an ownership interest in the cooperative corporation and the accompanying occupancy rights) that were set forth in this appraisal report. If I relied on significant appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

## SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature	Signature
Name	
Company Name	
Company Address	Company Address
Telephone Number	Telephone Number
Email Address	Email Address
Date of Signature and Report	Date of Signature
Effective Date of Appraisal	State Certification #
State Certification #	or State License #
or State License #	State
or Other	Expiration Date of Certification or License
State	
Expiration Date of Certification or License	
ADDRESS OF PROPERTY APPRAISED	SUBJECT PROPERTY
ABBREES STATES ENTITIONED	☐ Did not inspect subject property
	☐ Did inspect exterior of subject property from street
APPRAISED VALUE OF SUBJECT PROPERTY \$	Date of Inspection
LENDER/CLIENT	
Name	COMPARABLE SALES
Company Name	
Company Address	Did not inspect extend of comparable sales from street
Email Address	Bid inopode extends of comparable calce from direct

# Instructions

### **Exterior-Only Inspection Individual Cooperative Interest Appraisal Report**

This report form is designed to report an appraisal of the cooperative interest (the cooperative shares or other evidence of an ownership interest in the cooperative corporation and the accompanying occupancy rights) in a cooperative project or the cooperative interest in a planned unit development (PUD). This form is not designed to report an appraisal of a manufactured home or a unit in a condominium project.

## **Learn How to Use the New Market Conditions Addendum**

Gain an understanding of and recognize the sources of market information necessary to analyze market conditions. Our new recorded training is organized to address the Market Conditions Addendum (Form 1004MC), effective April 1, 2009, section by section.

**View Recorded Training** 

## Modifications, Additions, or Deletions

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended user, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization are permitted.

### Scope of Work

The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a visual inspection of the exterior areas of the subject unit from at least the street, (2) inspect and analyze the cooperative project, (3) inspect the neighborhood, (4) inspect each of the comparable sales from at least the street, (5) research, verify, and analyze data from reliable public and/or private sources, and (6) report his or her analysis, opinions, and conclusions in this appraisal report.

#### **New Projects**

For units in new (or recently converted) cooperative projects, the appraiser must compare the subject property to other properties in its general market area as well as to properties within the subject project. This comparison should help demonstrate market acceptance of new developments and the properties within them. Generally, the appraiser should select one comparable sale from the subject project, one comparable sale from outside the subject project, and one other comparable sale, which can be from inside or outside of the subject project, that the appraiser considers to be a good indicator of value for the subject property. In selecting the comparables, the appraiser should keep in mind that re-sales from within the subject project are preferable to sales from outside the project as long as the developer or builder of the subject property is not involved in the transactions.

#### **Established Projects**

For units in established cooperative projects (those that have resale activity), the appraiser should use comparable sales from within the subject project if there are any available. Resale activity from within the subject project should be the best indicator of value for properties in that project. If the appraiser uses sales of comparable properties that are located outside of the subject neighborhood, he or she must include an explanation with the analysis.

### **Required Exhibits**

- A street map that shows the location of the subject property and of all comparables that the appraiser used;
- Clear, descriptive photographs (either in black and white or color) that show the front of the subject property, and that are appropriately identified. Photographs must be originals that are produced either by photography or electronic imaging.);
- Any other data--as an attachment or addendum to the appraisal report form--that are necessary to provide an adequately supported opinion of market value.