



Foreclosure Sale Marketing and Auction Services Exhibit

Fannie Mae has engaged Auction.com and Altisource, through its auction platform Hubzu, (the “Vendors”) to provide foreclosure sale marketing and foreclosure auction services in certain jurisdictions. This document sets forth Fannie Mae’s requirements for the use of the Vendors for such services for properties securing first lien conventional mortgage loans. The servicer also remains responsible for following the Fannie Mae *Servicing Guide* requirements for managing foreclosures.

Foreclosure Sale Marketing Services

The servicer must use a Fannie Mae Vendor in applicable jurisdictions for foreclosure sale marketing services. Foreclosure sale marketing services include all of the marketing and advertising of the scheduled foreclosure sale, including through online, print media, and direct mail advertisements. The following table identifies the jurisdictions in which the Vendors provide foreclosure sale marketing services.

Vendor	Jurisdiction	
Hubzu	Hawaii	
	Indiana	
	Iowa	
	South Carolina	
Auction.com	Alaska	Pennsylvania
	Colorado	New Hampshire
	Connecticut ¹	New Mexico
	Delaware	North Dakota
	Kansas	South Dakota
	Kentucky	Utah
	Louisiana	Vermont
	Maine	Washington D.C.
	Maryland	West Virginia
	Massachusetts	Wisconsin
	Michigan	Rhode Island
	Minnesota	Wyoming
	Oklahoma	Puerto Rico

The servicer must provide the following information to the Fannie Mae vendor when placing an order for foreclosure sale marketing services:

- Servicer loan number
- Fannie Mae loan number
- Property Address
- Property State



- Borrower Name
- File referred to foreclosure date
- Foreclosure sale scheduled date
- Bid received date
- Foreclosure sale modified date (if applicable)
- Insurer
- Investor
- Investor Code
- Client investor name
- Attorney Name
- Lien Position
- Loan Type
- Current Loan Amount
- Total debt amount based on foreclosure
- Hold Description (i.e. litigation, bankruptcy, reinstatement)

Foreclosure Auction Services

Auction.com is also available to provide foreclosure auction services in the jurisdictions set forth in the following table. The use of a vendor for foreclosure action services is optional and in the discretion of the Mortgage Default Counsel law firm retained by the servicer. Foreclosure auction services include conducting the public foreclosure sale.

Jurisdiction		
Alabama	Illinois	North Carolina
Arizona	Mississippi	Ohio
Arkansas	Missouri	Oregon
California	Montana	Tennessee
Colorado	Nebraska	Texas
Florida	Nevada	Virginia
Georgia	New Jersey	Washington
Idaho	New York	

Vendor Contact Information

Contact information for the Vendors is included below.

Vendor Contact Information	
Auction.com Phone : (949) 699-4263 Email : FCLinquiries@auction.com	Hubzu Phone : (877) 839-7117 Email : ForeclosureAuctions@hubzu.com

¹Requirements to use a vendor do not apply to Strict Foreclosure actions in Connecticut.