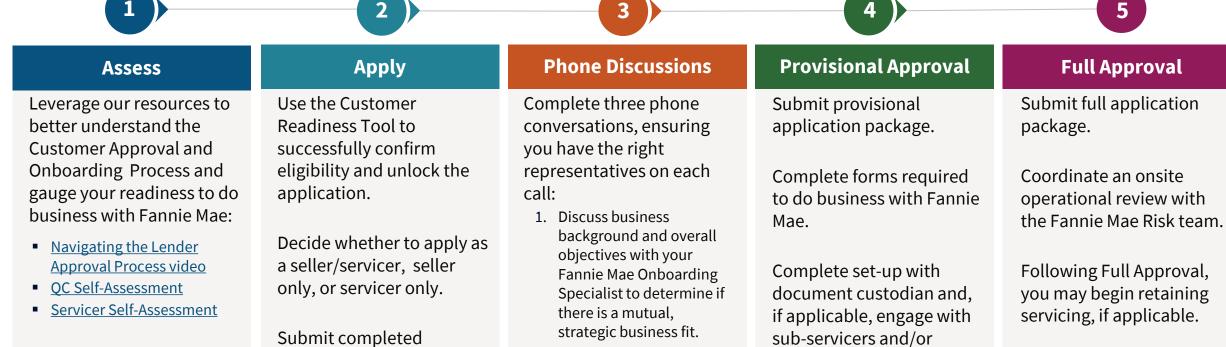
## **Customer Approval and Onboarding Process**



Consider your current business needs and dedicated resources.

seller/servicer

application (Form 1010).

Determine if you have everything you need to begin the process.

2. Explore pricing and best execution with the Fannie Mae Capital Markets team.

> 3. Review financial and operational metrics, policies, and procedures with the Fannie Mae Counterparty Risk team.

Servicing Marketplace (SMP) servicing buyers.

Following Provisional Approval, you may begin to commit and sell loans servicing released only.

Submit full application

Coordinate an onsite operational review with

Following Full Approval, you may begin retaining servicing, if applicable.