

Cash Flow Assessment

Frequently Asked Questions

Jan. 13, 2025

Q1. What must lenders do for DU to conduct a cash flow assessment?

- The lender must request 12 months of a borrower's bank statement data from an authorized <u>asset verification report supplier</u> during the application process. Lenders should work with their asset report supplier(s) to select the appropriate product to ensure they have access to 12 months of asset data.
- If the borrower has multiple accounts, a more comprehensive view of the borrower's banking behavior will be seen if there are multiple verification reports that include data from all the borrower's depository and investment accounts.
- The lender must include the Reference ID for the report in the DU casefile submission.

Q2. When DU conducts a cash flow assessment and provides an Approve/Eligible recommendation, is the lender required to document a nontraditional credit history?

DU will issue a message informing the lender that the asset verification report may be used to satisfy the nontraditional credit history requirements for all borrowers, as outlined in the *Selling Guide*. Lenders remain responsible for ensuring compliance with other documentation requirements, which may include ATR/QM considerations.

Q3. Can a lender use the same asset verification report for asset validation through the DU validation service and for the cash flow assessment?

Yes, the same asset verification report may be used, provided 12 months of account activity is obtained. When a third-party asset verification report is used for a cash flow assessment and asset documentation, including asset validation through the DU validation service, only the most recent 60- or 30-days of account activity must be reviewed in accordance with the requirements in <u>B3-4.2-02</u>, <u>Depository Accounts</u> and <u>B3-2-02</u>, <u>DU Validation Service</u>, and retained in the loan origination file. Representation and warranty relief will only be given for assets that are validated by the DU validation service.

Q4. Can a lender use the same asset verification report for a borrower's positive rent payment history and the cash flow assessment?

Yes, lenders can use the same asset verification report. For positive rent payment history to be assessed by DU using an asset verification report, the borrower must have 12 consecutive payments of \$300 or more per month.

Q5. What is the "age of docs" requirement for third-party asset verification reports?

An asset verification report is a credit document per the *Selling Guide*. For all mortgage loans, credit documents must be no more than four months old on the note date. When consecutive credit documents are in the loan file, the most recent document is used to determine whether it meets the age of



documentation requirement. See *Selling Guide* <u>B1-1-03</u>, <u>Allowable Age of Credit Documents and Federal Income Tax Returns (12/15/2021)</u> for more information.

Q6. What is a lender's document retention obligation when a 12-month asset verification report is submitted to DU for a cash flow assessment?

- The lender must obtain at least 12 months of transaction history from an <u>authorized verification</u> report supplier during the application process. Lenders should work with their asset verification report supplier(s) to select the appropriate product to obtain 12 months of asset data.
- At the time of loan origination, the lender must have access to the full asset verification report containing the data covering the period of time provided to DU for assessment.
- Lenders are responsible for reviewing and retaining the most recent 60-day or 30-day asset verification report within the loan file.

Q7. What does Fannie Mae require the lender to review when an asset verification report containing 12-months of asset data is obtained?

When a 12-month asset verification report is ordered for loans where no borrower has a credit score, lenders do not need to review the full 12-months of report information. Fannie Mae requires lenders to:

- Confirm the borrower is an account holder on the account(s) provided; and
- Only review and retain the 60-day or 30-day report in accordance with standard Selling Guide policy for
 asset verification, including a review for large deposits and, if asset validation is obtained through the
 DU validation service, contradictory and conflicting information. See <u>B3-4.2-02</u>, <u>Depository Accounts</u>
 for details.

Lenders are also responsible for determining whether additional review requirements are necessary to meet regulatory requirements or applicable laws.

08. Is there a cost to lenders when DU conducts a cash flow assessment?

There is no cost from Fannie Mae, but lenders will need to work with an authorized verification report supplier to identify costs associated with obtaining asset verification reports.

Q9. Which authorized report suppliers provide asset verification reports?

Fannie Mae's authorized verification report suppliers are listed <u>here</u>.

Q10. If a lender does not have a relationship with an authorized verification report supplier, what do they need to do to be able to implement these DU enhancements?

Lenders can choose to receive an asset verification report from an authorized verification report supplier that offers asset verification reports with 12 months of data. To help decide which supplier is right for their organization, lenders may consider suppliers that integrate with their current LOS and/or POS and what white-labeling capabilities are available for their asset verification report borrower-facing process. It is the lender's responsibility to negotiate fees, ensure appropriate service level agreements (SLAs) are part of contracts, and complete all contracts and activation steps with the report supplier.



Borrower Considerations

Q11. Will consumers need to provide consent to give access to their bank statements?

Yes, consumer consent must be provided in the same way as with any asset verification report. The consumer will work directly with the asset vendor to retrieve their bank statement data for the lender. Lenders remain responsible for ensuring that the borrower consent satisfies all regulatory requirements and is retained appropriately.

Q12. What best practices are recommended to ensure the best borrower cash flow assessment?

When working with an asset verification report vendor to pull their bank statement data, borrowers should include accounts where income is deposited, payments are made, and other transactions can be observed from:

- Checking accounts
- Savings accounts
- Investment accounts