

Servicing Guide Announcement SVC-2014-03

January 29, 2014

Servicer Incentive Updates

This Announcement describes policy updates regarding servicer incentives for

- repayment plans and
- short sales and Mortgage Releases™.

Servicing Guide, Part VII, Section 404.01: Repayment Plan Incentive Fee; Section 604.07: Accounting and Reporting, and Section 606: Deeds-in-Lieu of Foreclosure

Fannie Mae is increasing the repayment plan incentive fee to \$500 for each new and existing repayment plan that meets Fannie Mae's criteria (as described in Part VII, Section 404.01, Repayment Plan Incentive Fee of the *Servicing Guide*), and that successfully brings a mortgage loan current. The increased repayment plan incentive amount will be effective for each repayment plan that meets Fannie Mae's criteria and successfully brings the mortgage loan current on or after March 1, 2014.

Fannie Mae is also adjusting servicer incentives on short sales and Mortgage Releases. The new incentive amounts will be based on the number of days the mortgage loan is delinquent at the time the case is closed in the HomeSaver Solutions™ Network (HSSN), as follows:

Number of Days Delinquent as of Closing in HSSN	Incentive
Less than or equal to 210 days delinquent	\$2,500
211 days or more delinquent up to and including 300 days delinquent	\$1,500
Greater than 300 days delinquent	\$ 750

The adjusted incentive amounts will be effective for all short sales and Mortgage Releases closed in HSSN on or after March 1, 2014.

Fannie Mae is also changing the timing of payment for approved incentive fees for short sales and Mortgage Releases. Generally, these fees will be paid to servicers once per month, two months following the month in which the short sale or Mortgage Release is closed in HSSN.

Servicers should contact their Servicing Consultant, Portfolio Manager, or Fannie Mae's National Servicing Organization's Servicer Support Center at 1-888-FANNIE5 (1-888-326-6435) with any questions regarding this Announcement.

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