

## ***Servicing Guide* Announcement SVC-2013-15**

August 1, 2013

### **Servicer Incentive Updates**

This Announcement describes policy updates regarding

- Borrower Response Package Incentives and Workout Fulfillment Benchmark
- Increased HAMP Modification Incentives

### **Borrower Response Package Incentives and Workout Fulfillment Benchmark**

#### ***Servicing Guide*, Part VII, Section 205.05: Servicer Incentives and Compensatory Fees for Borrower Response Packages and Section 602.04.05: Incentives**

Fannie Mae is terminating the Borrower Response Package incentive program for all collection periods starting on and after August 1, 2013. For all collection periods that started prior to August 1, 2013, Fannie Mae will continue to pay incentives in the amount of \$500 for each complete Borrower Response Package reported to Fannie Mae if the servicer's performance meets or exceeds the minimum incentive benchmark for the collection period.

In addition, for all collection periods with a start date on or after March 1, 2013, Fannie Mae will no longer assess a compensatory fee for servicers that do not meet the minimum performance benchmark.

The *Servicing Guide* establishes, for selected servicers, a workout fulfillment benchmark that must be met before mortgage loan modification incentive fees are paid to those servicers. Fannie Mae is terminating the workout fulfillment benchmark for all pools that have not reached the end of the 12-month workout period prior to August 1, 2013.

Because the Borrower Response Package incentive program and workout fulfillment benchmark only apply to certain servicers, Fannie Mae will provide more detailed information directly to the servicers affected by the termination of these programs.

### **Increased HAMP Modification Incentives**

#### ***Servicing Guide*, Part VII, Section 602.04.05: Incentives and Section 609.08.04: Incentive Compensation**

For a mortgage loan that is modified under HAMP with a modification effective date on or after April 1, 2014, Fannie Mae is increasing the servicer incentive by \$500 if all other modification requirements in the *Servicing Guide* are met.

The new servicer incentive amounts are:

<b>Number of Days Delinquent at Trial Period Plan Effective Date</b>	<b>Incentive Amount</b>
Less than or equal to 120 days delinquent (150 days from Last Paid Installment or LPI)	\$2,100
121 days or more delinquent to and including 210 days delinquent (151 to 240 days from LPI)	\$1,700
Greater than 210 days delinquent (Over 240 days from LPI)	\$900

Servicers are reminded that the increased incentives will be paid based on information that is provided by the servicer through the HAMP servicer web portal. Therefore payment is contingent upon the servicer's timely and accurate reporting of mortgage loan information.

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Servicers should contact their Servicing Consultant, Portfolio Manager, or Fannie Mae's National Servicing Organization's Servicer Support Center at 1-888-FANNIE5 (1-888-326-6435) with any questions regarding this Announcement.

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