

Value Acceptance + Property Data Fact Sheet

Value acceptance + property data extends value acceptance (appraisal waiver) benefits to more borrowers while identifying current subject property characteristics including condition.

Value Acceptance Steps

1. Lender receives value acceptance + property data offer from Desktop Underwriter (DU)
2. Lender arranges for property data collection
3. Lender or service provider submits the results to Fannie Mae's Application Programming Interface (API)

*See flowchart on page 3 for more details.

Resources

- [Valuation Modernization web page](#)
- [Selling Guide announcement](#)
- [Property Data API Resources web page](#)

¹ Fannie Mae analysis based on loan delivery data from January 2020 through December 2022 using \$500 as the average appraisal cost savings.

Benefits

- ✔ Reduces origination cycle time and may reduce borrower costs
- ✔ Promotes safety / soundness by obtaining current observation of the subject property
- ✔ Provides operational simplicity and certainty at application

Note: Fannie Mae estimates that value acceptance (appraisal waivers) on loans sold to us saved mortgage borrowers over \$2.1 billion in 2020-2022.¹

What lenders can expect

- Lenders can expect to see a reduction in value acceptance (appraisal waiver) offers.
- The percentage of loans receiving value acceptance or value acceptance + property data offers will exceed the original value acceptance percentage for most lenders.
- Desktop Underwriter® (DU®) will begin to issue new messages for value acceptance + property data beginning April 15, 2023.

Exercising value acceptance + property data

A lender may only exercise value acceptance + property data when

- the final submission of the loan casefile to DU resulted in an eligibility message for value acceptance + property data,
- property data collection is obtained after the initial DU offer,
- property data collection is submitted to the Property Data API,
- an appraisal is not obtained for the transaction, and
- the offer is not more than four months old on the date of the note and mortgage.

If the value acceptance + property data offer is lost due to changes in qualifying loan characteristics after the property data was obtained, in some cases it may be possible for the lender to submit the property data to an appraiser to perform a hybrid appraisal assignment. See *Selling Guide* B4-1.2-03, Hybrid Appraisals for specific requirements. Alternatively, the lender may obtain a desktop or traditional appraisal report as specified by DU.

Representations and warranties

Representations and Warranties Related to...	Value and Marketability	Property description*	Property eligibility, including condition	Condition with a recent disaster
Value acceptance (appraisal waiver)	No	No	No	Yes
Value acceptance + property data	No	Yes	Yes**	Yes

* The lender remains responsible for the accuracy and completeness of all data that pertains to the property and project (if applicable) that is submitted to DU (other than the property value).

**Includes warranty that the property is safe, sound, and structurally secure.

Eligible Transactions for value acceptance + property data

DU Loan casefiles for certain single family one-unit properties (non condo) will be considered for value acceptance + property data. See the *Selling Guide* for more information.

Property Data Collection

The property data collection (PDC) consists of a full interior and exterior inspection requiring the capture of data and images throughout the subject property. Only a single visit to the subject property is required to complete this process. The data collection can be performed by a trained and vetted property data collector and must adhere to Fannie Mae's Property Data Standard. See [the Property Data API Resources page](#) for more information. Once the PDC is collected and passes quality controls checks, it must be submitted to Fannie Mae's Property Data API.

Tech and Tools

Visit the [valuation modernization page](#) to get onboarding details and more information about using the technology and tools.

Property Data API

Fannie Mae has established a property data standard and API to collect data and images consistently. The process encourages the use of emerging technologies to capture property information, imagery, and floor plans.

Property Data API Review Tool (PDART)

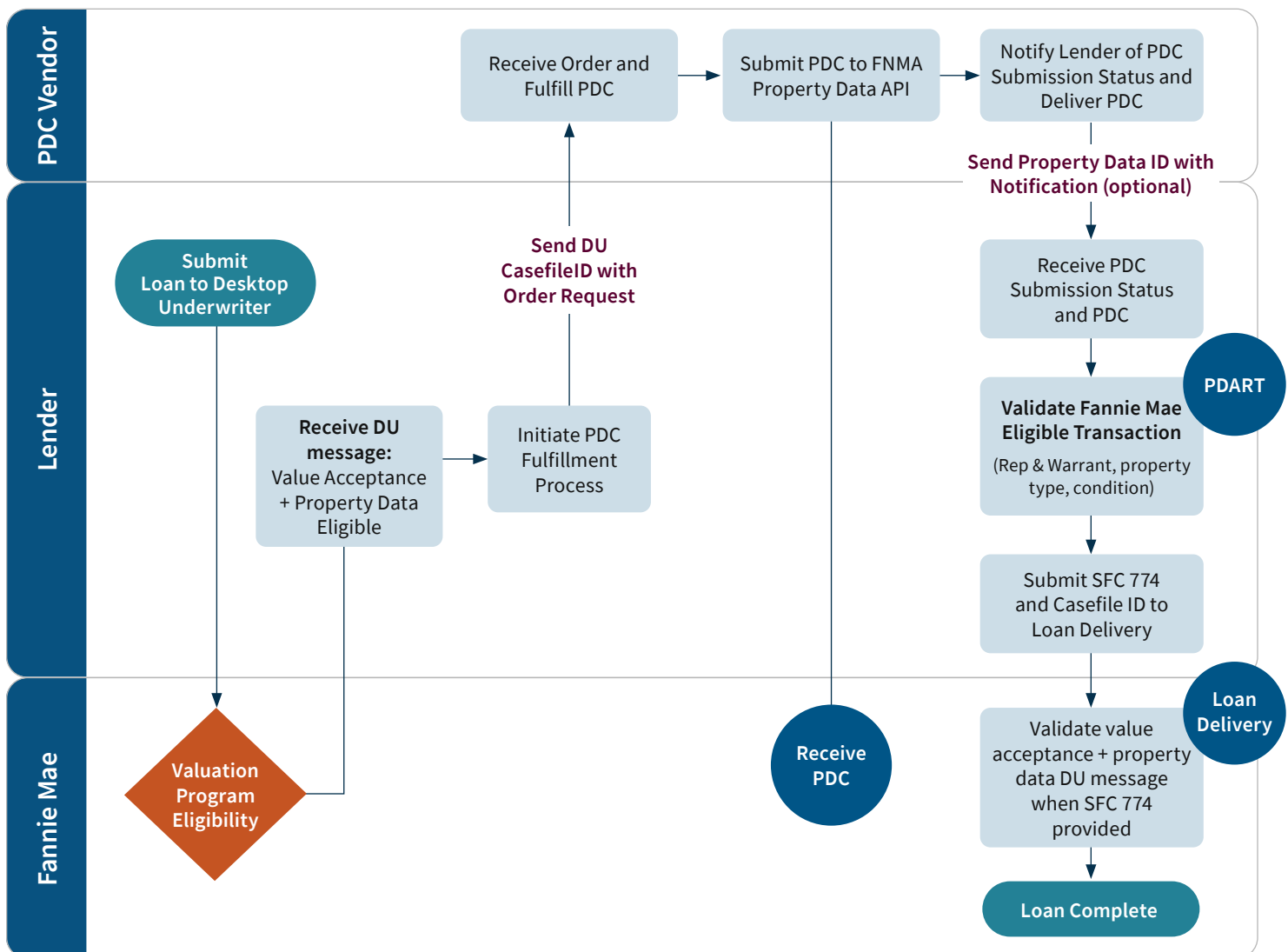
Lenders and AMCs may use our PDC web viewer known as Property Data API Review Tool (PDART) to aid with their required review process. Users can easily view the submitted property data, photos, and floor plan, as well as messages to help identify any potential PDC issues.

Lender responsibilities

In transactions involving property data collection, the lender is responsible for

- verifying and having the ability to demonstrate that the data collectors are vetted through an annual background check, are professionally trained, and possess the essential knowledge to competently complete the property data collection.
- ensuring that the data collectors are trained to comply with fair lending laws and deliver accurate results unaffected by personal biases.
- compliance with the [Appraiser Independence Requirements](#).
- selection of the property data collector (see *Selling Guide* B4-1.4-11, Value Acceptance + Property Data),
- successful submission of the data to Fannie Mae’s Property Data API prior to loan delivery
- continually evaluating the property data collector’s work through their quality control process, and
- delivering the loan with Special Feature Code 774.

Value acceptance + property data process flow



Frequently Asked Questions

- 1 How would property data collectors respond if the homeowner or point of contact requests a copy of the property data collection (pictures, floor plan, data, etc)?**

Property data collectors cannot share the property data collection and should refer any questions to the lender.
- 2 Why is the term “value acceptance” replacing “appraisal waivers”?**

Value acceptance better reflects the actual process which uses data and technology to accept the lender-provided value. (Note that we are using “value acceptance (appraisal waiver)” for a period of time and will eventually move to “value acceptance” after the market absorbs this change.)

Additional Information

Property Data Collection with Needed Repairs or Completion Verification

The lender must represent and warrant that the property

- does not have safety, soundness, or structural integrity issues;
- is not in C6 condition;
- is not Q6 quality;
- does not have significant items of incomplete construction or renovation; and
- meets Fannie Mae’s property eligibility requirements ([see Selling Guide B2-3-01, General Property Eligibility](#)).

To make these representations and warranties in the absence of an appraisal, the lender must examine the descriptive information and photo exhibits from the property data collection to determine whether the property meets all of the *Selling Guide* requirements. When the property data collection evidences any items failing eligibility requirements, the property must be repaired or completed prior to sale of the loan to Fannie Mae. Because there is no appraisal, the lender cannot use appraisal Form 1004D for verification of completion. Instead, the lender will need to obtain a borrower attestation letter.

The letter must include (at a minimum) the following:

- borrower name,
- property address,
- certification language that the alteration or repair was satisfactorily completed,
- date and signature(s) of the borrower(s),
- visually verifiable exhibits of the completed work, and
- one or more of the following
 - signature of the qualified professional,
 - a professionally prepared report, or
 - paid invoices for the alterations or repairs.

Note that two forms of verification are required – the visual exhibit together with at least one of the three third party exhibits listed at the end.

If virtual inspection technology is used to generate the visually verifiable exhibit, it must be unaltered and able to be authenticated using metadata and the geocode for the subject property.

When the lender, based on their review of the property data, is uncertain about the need for repairs, alterations, or completion, the lender may choose to begin by requiring a professional inspection targeting the feature in question (example: roof appears worn but unable to ascertain viability from photos, then obtain a roof inspect). Lender’s review of a professionally prepared report may lead to a repair requirement or may resolve the issue (see *Selling Guide* B4-1.4-11, Value Acceptance + Property Data).

Exercising 1004 Hybrid appraisal option

A hybrid appraisal is permitted only when all of these preconditions are met in this sequence:

- DU determines the loan is eligible for value acceptance + property data,
- lender obtains property data and submits it to our API,
- PDC confirms that the property type is single-family residential (excludes manufactured homes, condominiums, co-ops, 2+ units, and nonresidential), and finally,
- the loan loses eligibility in DU for value acceptance + property data due to a change in qualifying loan characteristics.

The lender must provide the property data collection to an appraiser to perform a hybrid appraisal assignment.

Desktop Underwriter messages **will not** indicate when a casefile is eligible for a 1004 Hybrid appraisal.

Completing the Form 1004 Hybrid

Property data collection and the appraisal report are separate assignments and may be performed by different people. If the appraiser does not perform the data collection, the lender must share the property data collection with the appraiser at the time of engagement. The appraiser will use the data along with other third-party sources to develop the appraisal. The effective date of the hybrid appraisal is the date on which the appraiser arrives at their opinion of value.

Note: If the appraiser is engaged as a property data collector and at a later date engaged as an appraiser, this is still considered a hybrid appraisal.

Exhibits: Form 1004 Hybrid requires the same exhibits as traditional appraisals with the inclusion of a floor plan conforming to the ANSI standard.

Entry of Appraisal Assignment Type: The appraiser must provide the Appraisal Assignment Type and supporting details (located in the Additional Comments section of the appraisal report) as shown in the following table.

Field Labels	Required Entry
Appraisal Assignment Type	"Hybrid"
Subject Property Data Collection Method	"Physical"
Subject Property Data Collection Date	"YYYY-MM-DD"
Subject Property Data Workforce	"Appraiser" "AppraiserTrainee" "RealEstateAgent" "HomeInspector" "InsInspector" (Insurance Inspector) "Other"

Note: For the Subject Property Data Collection Date, the appraiser must enter the date that the property data collection was performed. For the Subject Property Data Workforce, the appraiser must enter the Workforce indicated in the property data that is one of the six Required Entry enumerations listed above.