

### **Positive Rent Payment History in Desktop Underwriter**

#### **Frequently Asked Questions**

**Updated January 2024** 

#### **General**

#### Q1. What is the positive rent payment history feature available in Desktop Underwriter® (DU®)?

Positive rent payment history is a feature which allows DU to use asset verification reports (i.e., bank statement data) to identify recurring rent payments to potentially enhance DU's credit assessment of prospective, first-time homebuyers. Read the <u>release notes</u> and <u>integration impact memo</u> for technical details.

#### Q2. Why did Fannie Mae implement this change?

Limited credit history may disqualify many renters from homeownership — even those with stellar rent payment history. Conversely, studies of multiple rent reporting programs have shown that rent reporting typically increases credit scores, particularly for those individuals with limited or poor credit scores or those challenged with building credit. However, very few landlords report tenants' rent payment history to credit bureaus, so most renters are unable to benefit from their history of regular rent payments to enhance their credit score.

Using rent payment history promotes a more inclusive credit evaluation, while ensuring safety and soundness. We believe this will increase the number of applicants—among those who consistently meet their rent payment obligations—who receive an Approve/Eligible recommendation in DU. This is one step in a series of efforts Fannie Mae is exploring to help expand sustainable homeownership opportunities for underserved populations and support a more equitable housing finance system.

#### Q3. What does DU consider a rent payment?

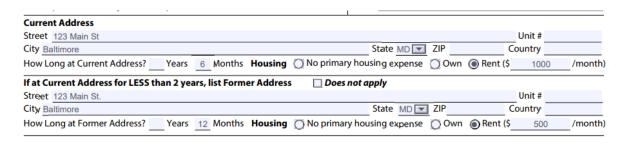
For rent payments of \$300 or more per month, DU will attempt to identify consistent payment amounts from the 12 months of transaction data appearing on the asset verification report obtained by the lender that align with the rent amount provided on the DU loan application (appears in "Section 1: Borrower Information" on the printed loan application).

As a reminder, when the borrower is renting, the DU loan application should indicate "Rent" as the Housing option and the monthly amount of rent the borrower is paying should be included in the application. The amount of rent provided should be the amount the borrower pays monthly. If a borrower and co-borrower are living together and paying rent, the total amount of the rent should either be provided for one borrower, or each borrower's portion should be provided separately for each specific borrower; the total amount of rent should not be provided as the rent amount for both borrowers.

If the borrower's rent has changed in the last 12 months for any reason (e.g. due to either moving, a rent increase or decrease, or the share of rent the borrower pays has changed) the amount of the previous rent should be provided as the rent amount under the Former Address. This will assist DU in finding matching rent amounts for that 12-month period. If the borrower's rent has changed while living at the



same address, enter the address in both the Current and Former Address sections, and the two rent amounts the borrower paid for the given timeframes. See example below.



Q4. Can lenders be sure there is no negative impact to borrowers when using this feature? For example, if lenders observe that some rent payments are late or missing, does DU require that information be considered in its evaluation?

This is a positive-only change. Rent payments absent from the asset report will not be counted against a borrower because DU cannot determine if payments were missed or if the borrower paid through a different method, such as cash, for a given month.

#### **Eligibility**

#### Q5. What borrowers are eligible for this feature?

To be eligible, at least one borrower must:

- Be a first-time homebuyer purchasing a principal residence,
- Have a credit score of at least 620 (nontraditional credit is not permitted),
- Have been renting for at least 12 months,
- Have rent payments of \$300 or more per month, and
- Have bank accounts that document the most recent 12 months of recurring rent payments

**NOTE:** The requirements do not need to be met by all borrowers on the loan. Any borrower meeting the requirements is eligible to receive the benefit of the enhanced credit risk assessment regardless of whether other borrowers on the loan are eligible.

Q6. Will the average median credit score be used to determine eligibility in DU when positive rent payment history is used?

Yes, loans for which DU uses the average median credit score to determine if the minimum credit score of 620 has been met may also use the positive rent payment history feature. See Selling Guide <u>B3-5.1-01</u>, <u>General Requirements for Credit Scores</u>, <u>credit score eligibility in Desktop Underwriter for multiple borrowers</u> and the <u>DU Release Notes</u> for additional details on average median credit score and applicable transaction types.

Q7. Are there any restrictions for using this feature (i.e., may it be used with all loans, including HomeReady at 97% LTV)?

There are no restrictions for using this feature other than the stated eligibility parameters.



#### Q8. Are there certain types of homebuyers who would be more likely to benefit from this feature?

First-time homebuyers who have a limited credit history or a fair or poor credit score may be more likely to benefit from this feature.

#### Q9. Why is the feature restricted to first-time homebuyers?

First-time homebuyers who have a limited credit history or poor credit score may be more likely to benefit from this feature. An individual is considered a first-time homebuyer who (1) is purchasing the security property; (2) will reside in the security property as a principal residence; and (3) had no ownership interest (sole or joint) in a residential property during the three-year period preceding the date of the purchase of the security property. In addition, an individual who is a displaced homemaker or single parent also will be considered a first-time homebuyer if he or she had no ownership interest in a principal residence (other than a joint ownership interest with a spouse) during the preceding three-year time period.

#### **Borrower Considerations**

#### Q10. Will taking advantage of this feature impact a borrower's credit score?

No. This feature will not impact a borrower's credit score, and the data will not be disclosed to external parties such as credit bureaus. Including rent payment data will only positively impact DU's credit risk assessment.

#### Q11. What action does the borrower need to take to complete the asset verification report process?

When the lender orders the asset report, the report supplier will send the borrower an email or text that directs the borrower to a secure portal where the borrower can log in and specify the bank account(s) they need to use to generate the report. The borrower should select the asset account(s) from which rent payments are made.

## Q12. Does using this feature impact any other aspect of the borrower's application? (MI coverage, DTI, etc.)?

No, using this feature does not impact any other aspect of a borrower's application.

## Q13. What is the potential cost to the borrower of an asset verification report containing 12 months of asset data?

Report costs vary depending on a lender's contract with a report vendor. Fannie Mae takes no position regarding a lender's decision to pass on the cost of the report to the borrower.

#### Lenders

#### Q14. How do lenders need to change their processes to implement this feature?

• The lender must have access to at least 12 months of transaction history from an <u>authorized</u> <u>report supplier</u> during the application process. Lenders should work with their asset report supplier(s) to select the appropriate product to ensure they have access to 12 months of asset data.



• The lender must enter the monthly rent amount on the DU loan application. While lenders should ensure the monthly rent amount is accurate, there is no requirement to obtain additional documentation to verify the rent payment amount – e.g., a lease is not required.

## Q15. What is the Positive Rent Payment History Report and how can it help lenders interested in positive rent payment history?

The <u>Positive Rent Payment History Report</u>, accessible through Fannie Mae Connect™, provides lenders with a summary of and DU application-level details on the positive rent payment history messages to identify opportunities to utilize positive rent payment history. It returns details on the applications that have benefitted from positive rent payment history. It can also help lenders identify process changes that might increase the possibility of benefiting from positive rent payment history.

## Q16. What DU messages will DU issue to inform lenders that this rent payment history feature was used or not used?

DU will issue specific messages when:

- rent payment history is used; or
- an asset report is obtained, but not used, and why it was not used; or
- an asset verification report was not obtained but the use of an asset verification report with rent payment history could positively impact DU's recommendation.

Also, DU will issue a message when a first-time homebuyer states on the loan application that they are renting, but no rent amount is provided. The message will remind the lender to enter the monthly payment amount on the loan application and resubmit the loan casefile to DU.

#### Q17. How does this feature differ from asset validation?

While the same asset verification report is used by DU for asset validation through the DU validation service and the positive rent payment history offering, these are two separate functions in DU.

- In support of the positive rent payment history functionality, DU will use information from the asset verification report containing 12 months of asset data (obtained through an <u>authorized report supplier</u>) to augment the borrower's credit assessment for the purpose of providing the lender an underwriting recommendation. Fannie Mae is not validating rent payments; instead, we will use the borrower's history of rent payments to factor into DU's credit risk assessment.
- If an asset verification report containing 12 months of asset data is ordered and referenced in DU, then asset validation via DVS will also run. The DVS asset validation functionality is the same regardless of whether a 60-day or 12-month report is used. DU will only look at the last 60 days of the report in order to validate assets.
- If DU can enhance a borrower's credit assessment from 12 months of asset verification report data, it does not necessarily mean they receive asset validation, and vice versa.
- Unlike the validation of assets, DU is not validating the borrower's rent payment history, but is using the rent payment history to supplement the credit risk assessment. These loans remain eligible for the DU limited waiver of representations and warranties described in A2-2-04.

## Q18. What if the borrower does not make the recurring payment directly to the landlord (e.g., pays a roommate, family member, etc.)?



DU will look for evidence of consistent payments (amounts) on the asset verification report to use rent payments to enhance the borrower's credit assessment. DU will not factor in the recipient of the rent payments in its assessment. The rent payment can be made via check or electronically (via a company's payment portal or other digital payment solution like Venmo, PayPal, Zelle), but it must appear in the payment history of the borrower's account contained in the asset verification report.

#### Q19. What if a borrower splits payments over the month or pays rent out of multiple accounts?

DU will look in the asset verification report for regular debits that align with the rent amount reported on the DU loan application. If a borrower pays twice a month, for example, DU will attempt to aggregate the observed debits to a monthly amount to compare to the rent reported in DU.

If the borrower pays rent from multiple accounts, DU is capable of combining rent payments it finds from different accounts in the credit assessment. The borrower must select all accounts from which rent is paid to appear in the report.

## Q20. Can a lender use the same asset verification report for asset validation through the DU validation service and for rent payment data?

Yes, the same asset verification report may be used, provided 12 months of account activity is obtained. If the report expires prior to closing and must be updated to retain asset validation, the lender must order a new asset report with 12-months of data. Rep and warrant relief will only be given for assets that are validated by the DU validation service. Any updated reports must contain the account(s) from which rent is paid in order for DU to assess the rent payment.

# Q21. What does a lender need to do if they originally ordered a 60-day asset verification report, but received an underwriting recommendation that was not Approve/Eligible and a DU message indicating that the casefile could receive a more favorable recommendation if the borrower's rent payment history is considered?

To include rent payment history in the credit assessment, the lender needs to order an asset report that provides 12 months of data. If a Reference ID for a 60-day asset verification report was provided in a prior submission to DU and the lender now wants to update it to an asset verification report that provides 12 months of data, the lender will need to provide a new Reference ID for the updated report and resubmit the casefile to DU.

## Q22. What should a lender do if they have a question regarding why a loan did not receive an underwriting recommendation of Approve/Eligible after inputting a rent payment amount and ordering an asset verification report with 12 months of data?

Lenders should first review the messages in the DU findings for details about why a casefile did not receive an underwriting recommendation of Approve/Eligible. If they still have questions, lenders should contact their Fannie Mae customer delivery team or the Technology Support Center at 1-800-2FANNIE (1-800-232-6643).

## Q23. What does Fannie Mae require the lender to review when an asset verification report containing 12 months of asset data is obtained?

When a 12-month asset verification report is ordered for positive rent payment history, lenders do not need to review the full 12-months of report information. Fannie Mae requires lenders to:



- Confirm the borrower is an account holder on the account(s) provided
- Ensure the account(s) represent those from which the borrower pays rent; and
- Review the report (the most recent 60-days for purchase transactions using positive rent payment history) in accordance with standard Selling Guide policy for asset verification, including a review for large deposits and, if asset validation is obtained through the DU validation service, contradictory and conflicting information. See B3-4.2-02, Depository Accounts and B3-2-02, DU Validation Service for details.

Lenders are also responsible for determining whether additional review requirements are necessary to meet regulatory requirements or applicable laws.

## Q24. If a lender does not have a relationship with an authorized report supplier, what do they need to do to be able to implement this feature?

Lenders can choose to receive verification reports from an <u>authorized report supplier</u> that offers asset reports with 12-months of data. To help decide which supplier is right for their organization, lenders may consider suppliers that integrate with their current LOS and/or POS and what white-labeling capabilities are available for their asset verification report borrower-facing process. It is the lender's responsibility to negotiate fees, ensure appropriate SLAs are part of contracts, and complete all contracts and activation steps with the report supplier.

#### Q25. Will DU identify late payment history on the borrower's rent payments?

Late payment detection for rent payments will not be provided by DU.

#### Q26. How long will the asset verification report be valid before it needs to be reordered?

The asset verification report has a four-month expiration timeframe, which is the same for credit reports.

## Q27. Will you disclose to MBS and CRT investors when rent payment history is used in the borrower's credit assessment or which lenders are using this feature?

No, Fannie Mae does not have plans to disclose when rent payment history is used in the borrower's credit assessment or which lenders are using this feature.